

CASE STUDY

VERDUGO HILLS HOSPITAL



“Sodexo gave us the savings, the timeline, the financing, and considered our future on a highly complex project.”

— Leonard LaBella, President and CEO, Verdugo Hills Hospital

Client’s Perspective

Verdugo Hills Hospital developed an RFP that covered the entire scope of the hospital deficiencies with a focus on energy cost savings and compliance with health and safety codes. Sodexo had to provide superior program and price - competing against five other service providers for this contract. Along with a longtime, successful client relationship with Sodexo, Verdugo Hills selected Sodexo for the project based on their technical competency and innovation.

Challenge

Verdugo Hills Hospital, a 158-bed hospital, located in Glendale, CA serves surrounding communities of more than 376,000 residents. The hospital infrastructure was outdated, energy costs were continuing to rise, and the overall comfort for the patients, staff, and visitors was an ongoing concern.

Solution

The Sodexo Energy and Construction Services team was faced with a myriad of facility deficiencies and compliance requirements of CA state hospital regulations. Potential

infrastructure failings were immediately addressed with the installation of new chillers and cooling towers. Replacement and re-fitting of air handlers were re-engineered and installed to improve overall air flow and cooling capabilities. Lighting retrofit and digital controls were installed in the entire facility ensuring energy efficiency and conservation. An overall water conservation program was developed and implemented, ensuring compliance with building codes, permits, and inspections. Sodexo partnered with local engineering compliance experts, guaranteeing all state and local code requirements were met.

Outcome

- The project exceeded its guarantee of \$311,000 in annual utility savings.
- The project exceeded its guarantee of \$65,000 in annual operational savings.
- Comfort and air temperature control for the hospital patients, staff, and visitors was vastly improved.
- Verdugo Hills and Sodexo’s successful partnership continues with ongoing dialogue on facility asset improvements and upgrades.

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